PAYMENT OF FEES POLICY

Quality early education and care provides the foundation for children's development and social engagement whilst supporting workforce participation of parents and carers. Our Service is committed to providing quality education and care to all children at an affordable fee for families.

As an approved childcare service, Child Care Subsidy (CCS) is available to reduce fees to eligible families. Our fee structure is based on our ability to provide the requirements of the Education and Care National Law and National Regulations, Family Assistance Law, the Australian Taxation Office and guidelines contained in the Child Care Provider Handbook.

NATIONAL QUALITY STANDARD (NQS)

QUALITY AREA 7: GOVERNANCE AND LEADERSHIP			
7.1	Governance	Governance supports the operation of a quality service	
7.1.2	Management Systems	Systems are in place to manage risk and enable the effective management and operation of a quality service	
7.1.3	Roles and Responsibilities Roles and responsibilities are clearly defined, and understood and support effective decision making and operation of the service		

EDUCATION AND CARE SERVICES NATIONAL REGULATIONS		
168	Education and care services must have policies and procedures	
172	Notification of change to policies and procedures	

RELATED LEGISLATION

	Family Law Act 1975		
Child Care Subsidy Secretary's Rules 2017	Family Assistance Law — Incorporating all related		
A New Tax System (Family Assistance) Act 1999	legislation for Child Care Provider Handbook in Appendix G		
A New Tax System (Family Assistance) Act 1999	https://www.dese.gov.au/resources-child-care-		
	<pre>providers/resources/child-care-provider-handbook</pre>		

RELATED POLICIES

Arrival and Departure Policy	Fraud Prevention Policy
CCS Accounts Policy	Governance Policy
Child Care Subsidy (CCS) Governance Policy	Orientation of Families Policy
Dealing with Complaints Policy	Privacy and Confidentiality Policy
Enrolment Policy	Termination of Enrolment Policy



PURPOSE

For parents to gain a clear understanding of the Service fee structure, payment requirements and Child Care Subsidy benefits prior to enrolment. This policy explains process of fee payment and the necessity of ensuring children's fees are paid on time and consequences for failure to pay fees on time.

SCOPE

This policy applies to children, families, staff, management, and visitors of the Service.

IMPLEMENTATION

Our Service aims to ensure families understand the fee schedule and payment process required for education and care to be provided for their child. We are committed to meet our obligations to maintain financial integrity and comply with all Child Care Subsidy legislative requirements. We have effective compliance systems in place to ensure childcare funding is administered appropriately. Our Service ensures the confidentiality and privacy of all personal information provided to the Service about the enrolled child and family.

Our fee structure includes:

Enrolment Fee and Billing

- A non-refundable enrolment fee of \$100 is charged upon confirmation of enrolment. This fee must be paid prior to commencement at the Service.
- Two week of full fees are charged on commencement.

General Fees

- Fees are charged for each session of care and vary depending on the age of the child in care and the family's eligibility for Child Care Subsidy (CCS).
- CCS is paid directly to the Service and this is used as a fee reduction (visible on a family's statement).
- Families are required to pay the difference between the fee charged and the subsidy amount- the 'gap' amount
- Fees must be kept in advance of a child's attendance.
- A dated receipt will be provided for each payment, via the Xplor App.
- Fees are to be paid weekly through a direct debit system. If families wish to pay fees on a fortnightly or monthly basis, it is a requirement that the family pay in advance and are not in arrears.
- Fees are payable in advance for every session that a child is enrolled at the Service. This includes pupil free days, sick days, and family holidays but excludes periods when the Service is closed. The



Service may be directed to close due to periods of local emergency such as bushfire or flood or a pandemic.

- If a session of care falls on a Monday public holiday gap fees will be waived.
- If a session of care falls on a public holiday (Tuesday–Friday) families are required to pay normal fees. If a session of care falls on a Monday public holiday gap fees will be waived.
- Fees are charged for full sessions only (regardless of the actual attendance hours any day).
- Casual days may be offered to families if available within the Service's license.
- All casual bookings must be requested or cancelled in writing via email Admin.albertpark@evokeearlylearning.com.au or the Xplor App.

Child Care Subsidy (CCS)

- Parents/guardians are required to register for CCS through their myGov account linked to Centrelink and provide documentation to support the CCS payment
- Basic requirements that must be satisfied for an individual to be eligible to receive Child Care Subsidy. The child must:
 - o be a 'Family Tax Benefit child' or 'regular care child' and
 - o be 13 or under and not attending secondary school and
 - o meet immunisation requirements
- The person claiming the Child Care Subsidy, or their partner must:
 - o meet residency requirements and
 - o be liable to pay for care provided under a Complying Written Arrangement (their written agreement) with their childcare provider
- Childcare must be provided by an approved provider
- Families level of Child Care Subsidy will be determined by:
 - o combined family income
 - o activity test of parents
 - o type of early learning and childcare Service.
- Child Care Subsidy will be provided directly to the Service and this amount deducted from the parent/family account.
- Families must regularly check their details are correct and report a change in circumstance to Centrelink (family income, activity levels, relationship changes or any other changes to their circumstances). Any disputes with CCS payments is the responsibility of the family. The family will be referred to contact Centrelink directly for any enquiries regarding CCS payments.



• Discounts will only be offered as outlined in the CCS Handbook. Any discounts will be offered on the full rate of care before CCS has been calculated.

Payment of fees

- Families are required to pay fees using the Service's direct debit system. The family is required to provide banking details to facilitate set up of the direct debit account
- Fees and charges associated with direct debit system are outlined upon enrolment
- A dishonour fee will apply for direct debit transactions where there are insufficient funds to cover the fees
- Families can access their *Statement of Entitlement* in accordance with the fee payment and Regulatory requirements, via the Xplor App.
- The *Statement of Entitlement* will include details of the sessions of care provided and the resulting fee reduction amounts
- The *Statement of Entitlement* is generated using our CCS Software which meets all requirements as per Family Assistance Law legislation

Absences from Service

- Families are requested to contact the Service if their child is unable to attend a particular session
- Families must still pay the 'gap' fee to the Service if their child is unable to attend
- Under the Child Care Subsidy families are allowed 42 absence days per child, per financial year and may be entitled to additional absence days in certain circumstances. (See Child Care Subsidy Handbook)
- Additional absences can be claimed for the specified reasons as defined by the Family Assistance Law
- Records and evidence will be kept by the Service for each additional absence, where required
- Families can view their absence count through their Centrelink online account via myGov.
- In a period of local emergency, such as bushfire or pandemic, and our Service is temporarily shut down on public health advice, families *may* be provided with additional absence days as per Family Assistance Law legislation.
- If our Service is forced to close as a result of a public health directive, due to COVID-19, we will waive gap fees (effective until 31 December 2022).

Financial Difficulties

• If a family is experiencing financial difficulties, a suitable payment plan may be arranged with authorisation of the Approved Provider.



- Families can apply for Additional Child Care Subsidy (ACCS) through Centrelink for additional fee assistance.
- There are four different payments under Additional Child Care Subsidy:
 - o Additional Child Care Subsidy (child wellbeing)—to help children who are at risk of serious abuse or neglect. The approved provider is involved in determining children who may require additional support who are at risk of harm
 - Additional Child Care Subsidy (grandparent)—to help grandparents on income support who are the principal caregiver of their grandchildren. Families are required to contact Centrelink directly regarding this payment
 - o Additional Child Care Subsidy (temporary financial hardship)—to help families experiencing financial hardship. Families are required to contact Centrelink directly regarding this payment
 - Additional Child Care Subsidy (transition to work)—to help low-income families transitioning from income support to work. Families are required to contact Centrelink directly regarding this payment

Debt Recovery Procedure

- If a family fails to pay the required fees on time, a reminder letter will be issued after one week and then again, after two weeks if the fees are still outstanding.
- At any time of the debt recovery process the family will be encouraged to enter a debt agreement with the service to repay outstanding fees. A written contract will be provided for the family to sign outlining repayment plan details. The repayment plan will provide information as to the duration and amount of the repayments as well as steps that will be taken if the repayment plan is not adhered to.
- A child's position will be terminated if payment has not been made after three weeks, for which the family will receive a final letter terminating the child's position. At this time the Service will initiate its debt collection process, following privacy and conditional requirements.

Holiday Discount

Holiday Leave is offered to all enrolled families as a "50% Discount" only. For example: a Family who have a full week booking at the time of application & request Holiday Leave – would be entitled to 20 days @ 50% discount. These 20 days can be spread over the Financial Year. Families need to have been enrolled with a Centre for a minimum of one Calendar month before Holiday Leave entitlement is applicable (waiting period). Holidays must be requested or cancelled two weeks in advance in writing via email admin.albertpark@evokeearlylearning.com.au or the Xplor App. This Holiday Leave discount offer is to commence from 1-May-22 and is not retrospective. Please refer to Appendix 2.



Staff Discount

Evoke Early Learning is pleased to offer a 22% discount off childcare fees for the children of current employees attending an Evoke service. This policy applies to all staff (full time, part time and casual employees). Daily fees are discounted by 22%, however employees must still pay at least five per cent of the gap fee. Please refer to Appendix 3.

Friday Discount

Evoke Early Learning is pleased to offer a discount off childcare fees for the children who attend the service on a Friday. The Friday discount is offered to all enrolled families as a "20% Discount" only. This Friday discount offer is to commence from 1-May-22 and is not retrospective.

Refer a Friend Discount

When you refer a friend to Evoke Early Learning and your friend completes enrolment for their child or children, both you and your enrolling friend will be offered a discount of one week of free fees.

This discount will apply to your regular booked days and not additional casual extra days. E.g. If your child is enrolled for 3 regular days a week. You will receive 3 free days of care.

Both families must attend for 4 consecutive weeks before claiming the free week. This Refer A Friend discount offer is to commence from 1-May-22 and is not retrospective. Please refer to Appendix 4

Late Fee

- Our Service is not licensed or insured to have children on the premises after hours. This is a breach in the Education and Care Regulations.
- It is unacceptable to pick children up late from the Service. A late fee will apply where children are not picked up prior to closing time.
- Currently, a fee of \$15.00 per 10 minutes block or part thereof will be incurred by the family.
- A review of the child's enrolment will occur where families are consistently late with fee payment.

Change of Fees

- Fees are subject to change at any time provided a minimum of two weeks written notice is given to all families.
- CCS hourly rate caps may be increased by the CPI at the commencement of each financial year, Any CCS hourly rate increases are governed by CCS and are automatically adjusted through our CCS Software.



Termination of Enrolment

- Parents are to provide two weeks written notice of their intention to withdraw a child from the centre.
- If termination from the Service is required without notification, families may lose their Child Care Subsidy, resulting in the payment of requirement for full fees to be charged.
- In some circumstances CCS may not be paid for sessions if the child has not physically started care.
- Additionally, CCS may not be paid for absences submitted after a child's last physical day of care, unless conditions have been met as specified by Family Assistance Law.

Termination of Enrolment

All families utilising the services must pay fees in advance and all Child Care Subsidies (CCS) are estimated and approved by the Government in arrears. From time to time, families will leave with credit balances which are required to be refunded to them.

Responsibility of Management

The Nominated Supervisor is responsible for:

- ensuring all families are aware of our *Payment of Fees Policy*
- ensuring enrolments are submitted correctly with the appropriate enrolment information
- providing families with regular statement of fees payable
- notifying families of any overdue fees
- providing families with reminder letters as required
- terminating enrolment of children should fees not be paid
- discussing fee payment with families if required
- providing at least two weeks written notice to families of any fee increases

Responsibility of Families

- Provide the Service with the correct enrolment details to facilitate the CCS claim, if required, including:
 - Centrelink Reference Numbers for child and CCS claimant
 - Date of Birth for child and CCS claimant
- Ensure payment of fees as per policy
- Notify Centrelink of any changes that may affect their CCS entitlement
- Confirm their child's enrolment through the parents myGov account.



Third Party Payments

Parents are generally liable to pay the co-contribution for childcare fees. Only state and territory governments (and their agencies) can contribute to the cost, in part of full, of child care fees for families.

Where an agreement has been made between an employer or charity to assist in the contribution of fees the fees must be reduced accordingly before CCS has been applied.

Our Service will record all documentation regarding any third party payments.

Complaints relating to the administration of Child Care Subsidy

Families who wish to raise concerns regarding the management of Child Care Subsidy should speak with the Nominated Supervisor in the first instance. The Nominated Supervisor will follow the steps as outlined in this policy, including advising the Approved Provider of all grievances.

Families can raise concerns regarding management of the Child Care Subsidy to the dedicated Child Care Tip-Off Line either via phone or email:

Phone: 1800 664 231

Email: tipoffline@dese.gov.au

Resources and information for families

Child Care Subsidy

Centrelink Customer Reference Number

Absences from childcare- Australian Government

Resources for Management- (Available on Childcare Centre Desktop- letters QA7)

Overdue Fee Payment Procedure- including non-payment of fees letters to parents

Source

Australian Children's Education & Care Quality Authority. (2014).

Australian Government Department of Education, Skills and Employment Child Care Provider Handbook

https://www.dese.gov.au/resources-child-care-providers/child-care-provider-handbook

Australian Government Department of Education, Skills and Employment Early Childhood and Care

https://www.dese.gov.au/early-childhood

Australian Government Department of Education, Skills and Employment Information for child care providers when a period of local emergency occurs

Education and Care Services National Law Act 2010. (Amended 2018).

Education and Care Services National Regulations. (2011).

Guide to the Education and Care Services National Law and the Education and Care Services National Regulations. (2017).

Guide to the National Quality Framework. (2017). (Amended 2020).

Kearns, K. (2017). The Business of Childcare (4th Ed.).

Revised National Quality Standard. (2018)

REVIEW



POLICY REVIEWED BY	TRACEY DAVEY	OPERATIONS MANAGER	1.4.2022	
POLICY REVIEWED	APRIL 2022	NEXT REVIEW DATE	JUNE 2022	
MODIFICATIONS	 Holiday Discount Refer A Friend Discount ad Staff Discount ad Friday Discount a Family Refund Se 			
POLICY REVIEWED	AUGUST 2021	NEXT REVIEW DATE	MAY 2022	
MODIFICATIONS	 Update of Related Legislation MODIFICATIONS Updated Related Policies Check of links used within policy 			
POLICY REVIEWED	PREVIOUS MODIFIC	ATIONS	NEXT REVIEW DATE	
MAY 2021	 Policy reviewed for October 2020 as Policy content an Resource-Overdulinformation adde 	MAY 2022		
OCTOBER 2020	 Minor adjustmen Additional inform absences, respon off line and comp 	MAY 2021		
MARCH 2020	Policy statement add Implementation infor CCS section included Absences section add Responsibility for Ma Resources and inform	MAY 2021		
MAY 2019	Grammar, punctuation Sources/references a Minor formatting for policy. 'Related policies' alph	MAY 2020		
MAY 2018	Changes made to comply with Regulations and changes to Child Care Subsidy		MAY 2019	
OCTOBER 2017	Updated references t National Quality Stan	MARCH 2018		
MARCH 2017	Minor changes made regulations and gover	MARCH 2018		



APPENDIX 1: STATEMENT OF FEES

Quality early education and care provides the foundation for children's development and social engagement whilst supporting workforce participation of parents and carers. Our Service is committed to providing quality education and care to all children at an affordable fee for families.

As an approved childcare service, Child Care Subsidy (CCS) is available to reduce fees to eligible families. Our fee structure is based on our ability to provide the requirements of the Education and Care National Law and National Regulations, Family Assistance Law, the Australian Taxation Office and guidelines contained in the Child Care Provider Handbook.

- Fees are charged for each session of care and vary depending on the age of the child in care and the family's eligibility for Child Care Subsidy (CCS).
- CCS is paid directly to the Service and this is used as a fee reduction (visible on a family's statement).
- Families are required to pay the difference between the fee charged and the subsidy amount- the 'gap' amount
- Fees must be kept in advance of a child's attendance.
- A dated receipt will be provided for each payment, via the Xplor App.
- Fees are to be paid weekly through a direct debit system. If families wish to pay fees on a fortnightly or monthly basis, it is a requirement that the family pay in advance and are not in arrears.
- Fees are payable in advance for every session that a child is enrolled at the Service. This includes pupil free days, sick days, and family holidays but excludes periods when the Service is closed. The Service may be directed to close due to periods of local emergency such as bushfire or flood or a pandemic.
- Fees are payable in advance for every session that a child is enrolled at the Service. This includes pupil free days, sick days, and family holidays but excludes periods when the Service is closed such as periods of local emergency such as bushfire or flood or a pandemic.
- If a session of care falls on a Monday public holiday gap fees will be waived.
- If a session of care falls on a public holiday (Tuesday–Friday) families are required to pay normal fees.
- Fees are charged for full sessions only (regardless of the actual attendance hours any day).
- Casual days may be offered to families if available within the Service's license.
- All casual bookings must be requested or cancelled in writing via email Admin.albertpark@evokeearlylearning.com.au or the Xplor App.
- Direct debits against a nominated Australian bank account are processed free of charge.
- For credit card payments, a surcharge applies (VISA/Mastercard: 2.35%; Amex/Diners: 4.4%, charged by Debit success, not EVOKE).



Daily fees depend on the family's individual eligibility to claim the Child Care Subsidy (CCS) as a reduction of fees. Please speak to Centrelink about your CCS entitlements. Please note that you will be asked to pay full fees until CCS approval has been granted and until CCS confirmation is received by the Centre. The CCS is estimated for current and future weeks and may be adjusted by Centrelink. Upon termination of your enrolment, you may be liable for any residual fee if the CCS rebates have been overestimated.

EVOKE EARLY LEARNING 1 May 2022

DAILY FEES		DAYS BOOKED					
		Monday	Tuesday	Wednesday	Thursday	Friday	
	Under 3	\$170	\$170	\$170	\$170	\$136	
	Over 3	\$165	\$165	\$165	\$165	\$132	
	Holiday Care Under 3	\$170	\$170	\$170	\$170	\$136	
	Holiday Care Over 3	\$165	\$165	\$165	\$165	\$132	
	Staff Discount Under 3	\$132.60	\$132.60	\$132.60	\$132.60	\$132.60	
	Staff Discount Over 3	\$128.70	\$128.70	\$128.70	\$128.70	\$128.70	

For the Kindergarten Year 2022, Funded Three-Year-Old Kindergarten means that the Victorian Government covers a portion of the cost of a kindergarten program, with services asking parents and carers to pay for the gap. Government funding helps to keep fees as low as possible, and the funding is provided directly to kindergarten services. This is the same way that costs work for Four-Year-Old Kindergarten.

The amount families can expect to pay will vary depending on the type of early childhood education service their child attends. For kindergarten programs in long day care centres, families pay a per day fee. This amount is for the additional hours of care children receive before and after their kinder program. Standalone kindergartens will ask families to pay a per-term fee.

There are subsidies available to help families with the cost of early childhood education. It's best to speak to your service directly about your fees, including any subsidies your family may be eligible for. The Victorian Government's Free Kinder initiative is for 2021 only and will not apply for 2022. Early Start Kindergarten grants from the Victorian Government support the participation of Aboriginal and Torres Strait Islander children and children who are known to Child Protection. EVOKE will credit



received ESK funding to eligible family accounts as a fee reduction for up to 15 hours per week or 600 hours per annum over the duration of up to 40 weeks per year.

Our Service aims to ensure families understand the fee schedule and payment process required for education and care to be provided for their child. We are committed to meet our obligations to maintain financial integrity and comply with all Child Care Subsidy legislative requirements. We have effective compliance systems in place to ensure childcare funding is administered appropriately. Our Service ensures the confidentiality and privacy of all personal information provided to the Service about the enrolled child and family.

OTHER FEES	
Non-refundable Enrolment Fee	\$100
Two week's full fee is to be paid on commencement	
A late fee will apply where children are not picked up prior to closing time. 6.30pm	A fee of \$15.00 per 10 minutes block or part thereof will be incurred by the family.
Direct Debit Dishonour Fee	\$15 for each unsuccessful transaction.
Credit Card Surcharge Fee	VISA/Mastercard: 2.35%; Amex/Diners: 4.4%, charged by Debit success, not EVOKE).



APPENDIX 2: HOLIDAY DISCOUNT PROCEDURE

Parent needs to provide 2 weeks' written notice for request to take Holiday Leave and fees need to be in line with Fee Payment Policy before Holiday Leave can be approved (i.e. minimum of 1 week in advance). The expected "discount" cannot be a factor in this calculation (i.e. fees must be a week in advance based on normal fees, not discounted fees).

- This Holiday Leave discount offer is to commence from 1-May-22 and is not retrospective. Families eligible for any type of ACCS or who have their fees paid in full by a Third Party are not eligible for Holiday Leave whilst receiving this funding.
- The reduction for the "discount" will be applied automatically to the account using the Fee Codes on Xplor and following the step-by-step instructions that form part of this policy.
- Eligibility is pro-rata based on enrolment date (and presumes enrolment will continue to the end of the Financial Year):
 - enrolment between Jun-Aug = 4 weeks = 20 Days
 - enrolment between Sep-Nov = 3 weeks = 15 Days
 - enrolment between Jan-Feb = 2 weeks = 10 Days
 - enrolment between Mar-May = 1 week = 5 Days
- NB: families that enrol in June do not become eligible until the following financial year due to the one month waiting period.
- NB: pro-rata is also effective if withdrawal date is notified earlier than the end of the financial year (i.e. if family notify child will finish in December, eligibility is limited to up to 2 weeks depending on enrolment date). NB: Above presumes a weekly enrolment.
- Centre Manager or Finance Officer to review the family's attendance record to ensure that they have eligibility for the current Financial Year & then advise family of the success (or issues preventing the success) of the application.
- Once approved, the Finance Officer should enter the Holiday Leave period per the Step-by-Step instructions.
- Holiday Leave is offered to all enrolled families as a "50% Discount" only. For example: a Family who have a full week booking at the time of application & request Holiday Leave – would be entitled to 20 days @ 50% discount. These 20 days can be spread over the financial Year. Families need to have been enrolled with a Centre for a minimum of one Calendar month before Holiday Leave entitlement is applicable (waiting period). Holidays must be requested or cancelled two weeks in advance in writing via email admin.albertpark@evokeearlylearning.com.au or the Xplor App.



- Holiday Leave discount cannot be used as a debtor-management tool and cannot be applied to fullweek attended weeks. Holiday Leave periods can be cancelled providing adequate notice is provided and the period should be deleted from the Discount tab accordingly.
- Unutilised Holiday Leave does not roll-over from one Financial year to another. Any unused week blocks are lost if not utilised by the end of each Financial year.
- If a child withdraws from care prior to the end of the Financial year, utilised Holiday Leave may be revoked if the child would not have accrued the amount of leave taken.
- Holiday Leave cannot be taken at the end of an enrolment. A child must return to care after a Holiday Leave period.



APPENDIX 3: STAFF DISCOUNT PROCEDURE

Evoke offers a discount to employees who are:

- Employed, contracted or engaged as an employee, and;
- who are working at a centre based or outside school hours care service, and;
- who have a child enrolled in an ECEC service where they work or which is owned by their provider
- A centre director or OSHC coordinator who has an ECEC qualification and is working at a service is also eligible for the discount.
- Daily fees are discounted by 22%, however employees must still pay at least five per cent of the gap fee.
- Failure to maintain up to date fees will result in cancellation of the discount followed by suspension of bookings until the account is brought into line with policy.
- Holiday discounts will apply.
- All other discounts like Monday public holiday, refer a friend and Friday discounts will no longer apply.
- Discounts will only be effective from the employee's commencement date.

How to apply

- The Fee Discount form is to be completed by the employee and emailed to the Finance Officer.
- This discount offer is to commence from 1-May-22 and is not retrospective. Families eligible for any type of ACCS or who have their fees paid in full by a Third Party are not eligible for the Staff Discount whilst receiving this funding.
- The reduction for the "discount" will be applied automatically to the account using the Fee Codes on Xplor and following the step-by-step instructions that form part of this policy.

During Maternity Leave and other periods of unpaid leave

- During Maternity Leave, the Fee discount will be reduced to 10% for a maximum period of 12 months. Maternity Leave is only recognised if:
 - the employee intends on returning to the business no later than 12 months after the start of their Maternity Leave, and/or
 - does not have paid employment elsewhere during their absence, and/or o does not study outside the childcare industry during their absence.



- During unpaid leave periods other than Maternity Leave the Fee Discount will require prior approval from the Approved Provider.
- On termination of Employment Once the parent or guardian provides notice of termination, or is provided with notice of termination, the Childcare Fee Discount will be cancelled from the date the employment ends. Should the ex-employee's children remain in care with Evoke, the fees will revert to normal fees and normal discounts will apply. On termination of care If the employee ends care for all children, this agreement will cease from the end of care date. Should you wish to return to care, a new application for Childcare Fee Discount must be submitted. The Approved Provider of Evoke Early Learning reserves the right to alter or withdraw the Childcare Fee Discount policy at their discretion at any time.



APPENDIX 4: REFER A FRIEND PROCEDURE

Evoke Early Learning is pleased to offer a discount of "one week of free fees for the child/ren of a current family who refer/encourage another new family to enrol at Evoke Early Learning. This discount will apply to your regular booked days and not additional casual extra days. E.g. If you child/ren are enrolled for 3 regular days a week. You will receive 3 free days of care.

Both families must attend for 4 consecutive weeks before claiming the free week. This Refer A Friend discount offer is to commence from 1-May-22 and is not retrospective.

How to apply

- The Refer A Friend Discount form is to be completed by both families and emailed to the Finance Officer.
- This discount offer is to commence from 1-May-22 and is not retrospective. Families eligible for any type of ACCS or who have their fees paid in full by a Third Party are not eligible for the Refer A Friend Discount whilst receiving this funding.
- The reduction for the "discount" will be applied automatically to the account using the Fee Codes on Xplor and following the step-by-step instructions that form part of this policy.

Terms and Conditions

- This 'Refer a Friend' offer is only available to parents with a Child enrolled at Evoke Early Learning.
- This offer is subject to service enrolment availability.
- This offer is not available to Employees or the relatives of any Employee of Evoke Early Learning.
- To be eligible for this special offer:
 - you and your friend must complete the 'Refer a Friend' form; the New Child's Standard Enrolment must be for a minimum of 2 days per week and must include a Monday or Friday;
 - the New Child's Standard Enrolment must remain at a minimum of 2 days per week at all times until the Qualifying Date; and your Child and the New
 - Child must be enrolled and still in care with Evoke Early Learning on the Qualifying
- You may refer more than one New Child but only one discount will be applied to each family. (i.e You may refer two different families and receive two discounts)
- Each child enrolled can only be referred once.



- After the Qualifying Date (4 weeks), this offer may be redeemed provided all terms and conditions have been met.
- This offer is not transferrable or exchangeable and cannot be redeemed for cash.
- Evoke Early Learning reserves the right to amend or withdraw this offer at any time without notice.

In this special offer, the following definitions apply:

- New Child means a friend's child enrolled at your recommendation at an Evoke Early Learning service for a minimum Standard Enrolment of 2 days per week. A New Child does not include the sibling of a Child already enrolled with Evoke Early Learning.
- New Commencing Date means the date that the New Child starts attending at Evoke Early Learning.
- Qualifying Date means the date that is 4 weeks after the New Commencing Date.
- These special offer terms are supplementary to the Evoke Early Learning Standard Terms and Conditions of Waitlist and Enrolment which apply in full at all times.

